Date

First Name Last Name, MP (state riding);

On behalf of my business partners, our customers and thousands of other businesses in the recreational boating community, I am writing to you today to express serious concern with the proposed retaliatory tariff announced by the Government of Canada on many products coming into Canada from the US including boats. While many of us understand the need to respond to the unfair tariff imposed by the US, the impact to Canada's economy of both these US measures as well as the proposed Canadian counter-measures will be disastrous for our industry.

Ontario's recreational boating community relies on boats imported from the US. In fact according to statistics from one of our trade association, the National Marine Manufacturers Association (NMMA), close to 65% of boats sold in Canada are made in the US. Moreover, when reviewing the Canadian tariff list closely, boats are the ONLY recreational product listed; there are no other recreational products included in the tariff. This is an unjustified hit at the recreational boating industry. The proposed counter-measures will have severe negative impact on the flow of boats and will result in prohibitive price increases to our end consumer.

Ontario accounts for 43% of all boats sold in Canada – a 6.5% increase in 2016 The economic impact is:

Revenue	\$4.032 Billion
GDP	\$2.296 Billion
Wages	\$1.177 Billion
Taxes	\$ 378 Million
Jobs	30,591 combined

In Ontario, recreational boaters spent \$2.348 billion in 2016. This represents a significant impact in hundreds of small communities along Ontario shorelines.

Appreciating the complicated situation the Canadian government finds itself in, our industry must emphasize that the proposed Canadian counter-measures will have severe negative and long-term impact to the jobs, taxes and tourism that boating represents – and generates - in Ontario.

Respectfully,

YOUR NAME HERE

All data sourced from 2016 NMMA Canadian Recreational Boating Statistical Abstract