



# MARINE

## Fabricators Conference

save up to  
**\$100**

*on a full registration  
before Nov. 1*

## Discover

*new products and innovations.*

## Learn

*new, industry-specific strategies.*

# CONNECT

*with fabricators and suppliers at networking events.*

Jan. 9-11, 2020

Daytona Beach, FL USA

The Plaza Resort & Spa

[IFAI.com/MarineConference](http://IFAI.com/MarineConference)



Join us at

# Marine Fabricators Conference 2020

This year the annual Marine Fabricators Conference is being held Jan. 9-11 in Daytona Beach, Florida. The conference is designed to help you cultivate industry connections, improve your efficiency and increase revenue. Join more than 300 of your peers and industry suppliers during the nearly 30 hours of education and networking activities.



### Discover

Check out what's new on the show floor and take away ideas to grow your business.



### Learn

Improve your know-how in interactive efficiency and sessions with industry experts.



### Connect

Catch up with colleagues and make new friends at much anticipated networking events.

REGISTER  
**TODAY**

[IFAI.com/MarineConference](http://IFAI.com/MarineConference)

## Show Floor Exhibitors

Adams Plastics  
Autometrix Inc.  
Bainbridge International  
Challenge Sailcloth Inc.  
Continental/  
O'Sullivan Films  
Corinthian Marine  
Docril Fabrics LLC /CITEL  
Edward Segal Inc.  
Ennis Fabrics  
Fasnap  
Fil-Tec Inc.  
Great Lakes Boat Top Co.  
Groz-Beckert USA Inc.  
Herculite  
IMAR Products  
Infinity Woven  
Products LLC  
Keder Solutions  
Keyston Bros.  
Marlen Textiles  
The Miami Corporation  
OMNOVA Solutions  
Performance Textiles  
Piedmont Plastics Inc.  
Prodim USA  
The Quality Thread  
& Notions Co.  
Rainier Industries  
Recasens USA LLC  
Rex Pegg Fabrics  
Robeco  
Safety Components  
Sattler Corp.  
Serge Ferrari  
Sloan Machinery  
Social Connections  
Strataglass  
Stimpson Co. Inc.  
Sunbrella  
SUREFAS - Next  
Generation  
Fasteners B.V.  
Teagles Consulting  
Trivantage  
Vico Marine  
Xtreme Seal LLC

**Limited Space Still Available!**

For more information,  
email Barbara Connett at  
[bjconnett@ifai.com](mailto:bjconnett@ifai.com)

# LEARN AND GROW

in *your* craft.

There's always something new to learn that could help you take your business to the next level. Choose from numerous events and sessions designed to inspire and help you fine-tune your skills.

## START YOUR ENGINES

Daytona Beach is well known for its high octane racing culture and Bike Week when thousands of motorcycle devotees take over. Join us for our Annual Costume Party. Show off your most creative NASCAR or Bike Week-related costume. Bring your dancing shoes as we celebrate another outstanding event.



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FABRIC TECHNOLOGIES, INC.

**IFAI** Marine Fabricators  
Association

The conference is hosted by the Marine Fabricators Association (MFA), a division of Industrial Fabrics Association International (IFAI). MFA represents marine fabricators and established standards of excellence for business practices, products and craftsmanship.

**SATTLER**  
thinking highTEX

**Serge Ferrari**

**sunbrella**

**SURE FAS**  
next generation fasteners

**TRIVANTAGE**  
ORDER. DONE. GOOD CALL.

# Coming Together to Advance Your Industry

## Schedule

Wednesday, Jan. 8

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11 am–3 pm

### **Pre-Conference Workshop**

Rhino Training—Separate registration required.

Thursday, Jan. 9

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8:30–11:30 am

### **Industry Round Table Discussions**

11:30 am–12:30 pm

### **Lunch**

12:30–5:30 pm

### **Exhibit Floor Open**

12:30–5:30 pm

### **Product and Technique Demonstrations**

Located on the show floor

4:30–5:30 pm

### **Cocktail Reception**

Located on the show floor

Friday, Jan. 10

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8–10:30 am

### **Shop Tour at RCM Fabric Products**

10:45–11:45 am

### **Pressure Steamer Usage and Demo**

Terrance Deloatch, Beach Upholstery LLC

11:45 am–12:15 pm

### **Custom Sheets and Bedding**

Deborah Hamilton, Beach Upholstery LLC

12:15–1:30 pm

### **Lunch**

1:40–2:20 pm

### **Life After Running Your Own Business**

Neil Hancock, Nolan Group

1:40–2:20 pm

### **Fabrication Made Easy with Photodigitizing**

Gary Unitt, Autometrix

2:30–3:30 pm

### **Succession Strategies to Protect and Perpetuate Your Business**

Larry Oxenham, American Society for Asset Protection

2:30–3:30 pm

### **Fabrics, Thread and Zippers— an Overview**

Keith Purves, Trivantage LLC

3:40–5 pm

### **Budsin Electric Boat Project**

Amy Poe, Wyckam; Mike Charpentier, Paul's Custom Canvas; Jeff Viehmeyer, Alameda Canvas & Coverings

6–9 pm

### **Annual Costume Party**

Saturday, Jan. 11

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9–10 am

### **Advanced Upholstery—Open Forum**

Jim Cowan, Premier Performance Interiors Inc.

10:15–11 am

### **Tools, Tips and Tricks**

11:15 am–12:15 pm

### **Pricing for Profit**

Jeff Viehmeyer, Alameda Canvas & Coverings

12:30–1:45 pm

### **Lunch and MFA Annual Meeting**

2–3 pm

### **Standards in Action**

Clint Halladay, Sewlong Custom Covers

3:15–4:30 pm

### **Breaking out of the Box: Biminis and Enclosures from Entry Level to High Tech**

Moderator: Rob Kotowski, Lake Shore Boat Top  
Panelists: Mike Charpentier, Paul's Custom Canvas;  
Darren Arthur, Nautilux Custom Canvas LLC;  
Jay Hanks, Allerton Harbor Canvas

6–9 pm

### **Cocktail Reception and Awards Dinner**



# MARINE Fabricators Conference

Jan. 9-11, 2020 | The Plaza Resort & Spa | Daytona Beach, FL USA

## RHINO TRAINING

### Pre-Conference Workshop | Wednesday, Jan. 8

Join Darren Arthur for hands-on training in a small class environment. Seats are limited, personal laptop is required.

## Registration Rates

Visit [IFAI.com/MarineConference](http://IFAI.com/MarineConference) to register today! Register before Nov. 1, 2019 to receive the early bird registration rate and save up to \$100 on a full registration.

	Member		Nonmember	
	EARLY BIRD	STANDARD	EARLY BIRD	STANDARD
<b>FULL REGISTRATION</b>	\$450	\$550	\$600	\$675
<b>SINGLE DAY</b>	\$250	\$300	\$300	\$350
<b>SOCIAL REGISTRATION*</b>	\$250	\$300	\$250	\$300
<b>PRE-CONFERENCE WORKSHOP**</b>	\$150	\$150	\$175	\$175
<b>TRADE SHOW ONLY</b>	Free	Free	Free	Free

Not a member? Join today at [IFAI.com/Membership](http://IFAI.com/Membership) or 800 486 3947.

\*includes food and networking events only

\*\*this is an add-on class. Additional registration (full, single day, social or trade show only) required

## Hotel Information

The Plaza Resort & Spa is the headquarters for Marine Fabricators Conference 2020 and will host all conference events except for Friday's shop tour. "Daytona Beach's Grand Resort" will be held at the Plaza Resort & Spa. An oasis of tranquility amidst bustling Daytona Beach activities, the Plaza has charmed guests for over 125 years.

Crowned with her trademark clock tower, the Plaza majestically stands above a traffic-free stretch of Daytona Beach. The Plaza is close to shopping opportunities, restaurants and local attractions.



## Book Your Room Online Today!

[IFAI.com/MarineConference](http://IFAI.com/MarineConference)

Special pricing available until Dec. 9, while rooms remain. Book early, before rooms sell out.